



One Voice

many opportunities



Shared Services and Collaborative Procurement

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Chief Executive Liverpool City Council



Context

- ❖ **Rapid social change.**
- ❖ **Growing and more complex demands.**
- ❖ **Massive cuts in public sector spend.**

A New Model for Delivering Public Services

- ❖ **Councils shape places not just serve communities.**
- ❖ **Process excellence.**
- ❖ **Service excellence.**
- ❖ **Efficient, effective and value for money.**

The reality

- ❖ **A tale of two trucks**
- ❖ **Letting go....Turkeys voting for Christmas!**
- ❖ **Who bears the upfront costs?**
- ❖ **No quick wins.**

Realising the Power of Real Partnerships

- ❖ **Mindsets need to change.**
- ❖ **Roles and relationships need to change.**
- ❖ **Radical reform of Procurement**
- ❖ **Focus on designing tomorrows services today.**



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**What will it take organisations to stretch beyond
their comfort zones?**