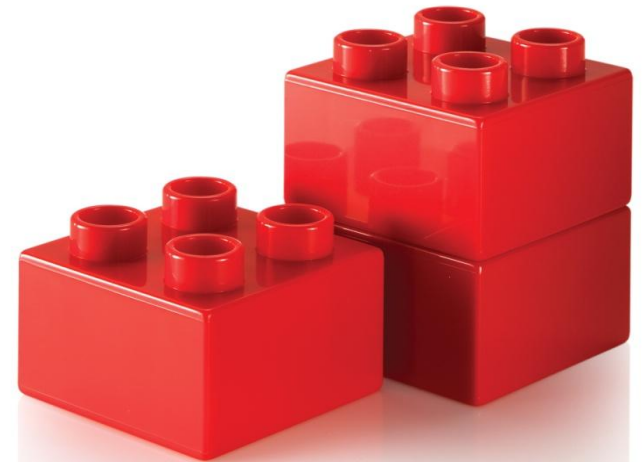


New Perspectives on Partnerships and Mergers

John Stone
June 2010

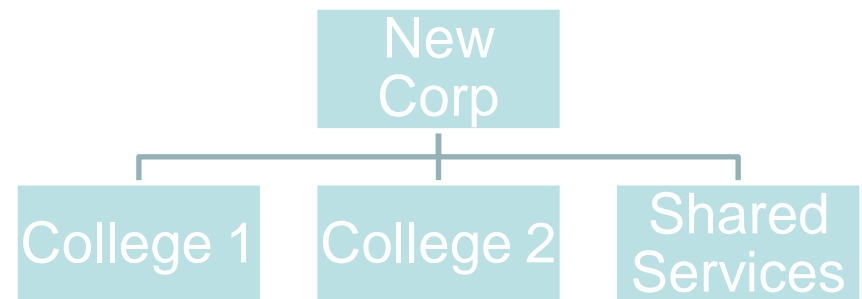


The Story so Far

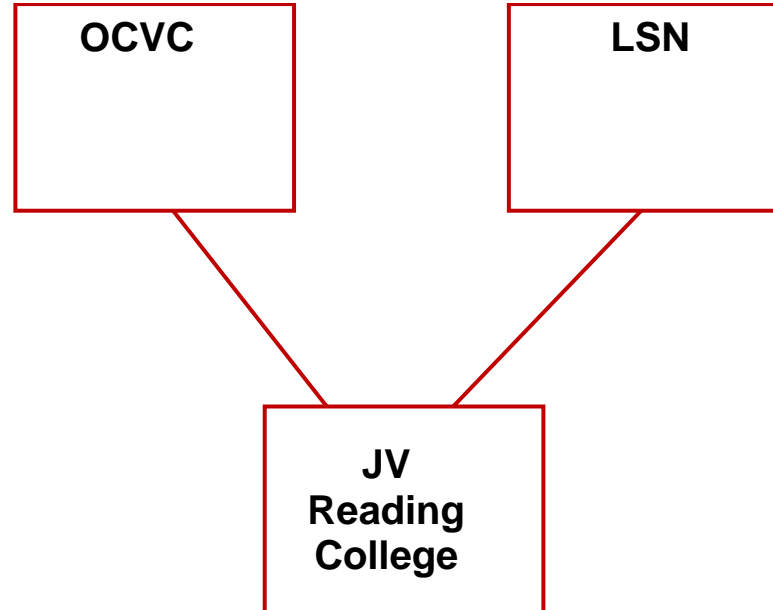
- Failing Colleges
 - The only show in town
 - Quality and Finance
 - Mixed results
 - John Denham's concerns
 - Community resources and Power
 - The Search for alternatives
 - Models for Success
 - Financial Meltdown
-

New thinking

- Mothership mergers
- Chained Mergers
- Strong Partnerships
- Departmental Franchising
- Operating Companies
 - 3 sector options
- Shared Services
- Joint Ventures



Reading



What does the future hold?

- Private sector involvement
 - Private Finance
 - Return on investment
 - 100% delegation or direct funding
 - Funding agreements and contracts
 - What about the assets?
 - Are they a mixed blessing?
 - Community interest companies
-

For more information about LSN

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