

Effective Models for HE-FE Collaboration

Higher Education in FE

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Glynne Stanfield, Partner, Eversheds LLP

0845 497 3806

glynnestanfield@eversheds.com

Can only collaborate by

- contract
- setting up a joint entity; or
- merger (takeover?)

Powers

Not a level playing field

HE

| | | | | |
|---------------|------------------------------|---------------------------------|--------------------------------|-------|
| Royal Charter | Company limited by shares | Company limited by guarantee | Statutory Corporation (HEC) | Trust |
| | | | | |

FE

Company limited by guarantee or FEC

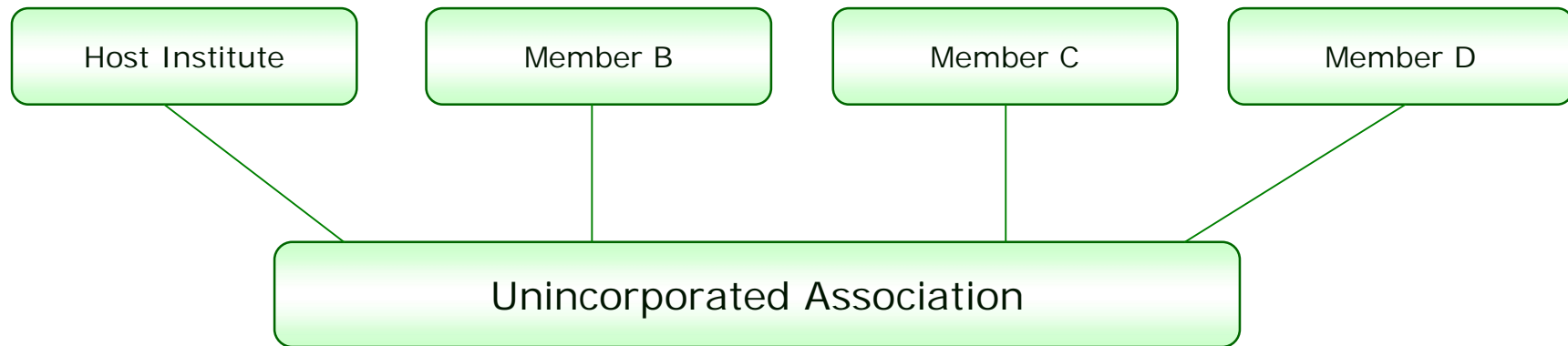
but

Power to convert (sometimes!)

Common Issues

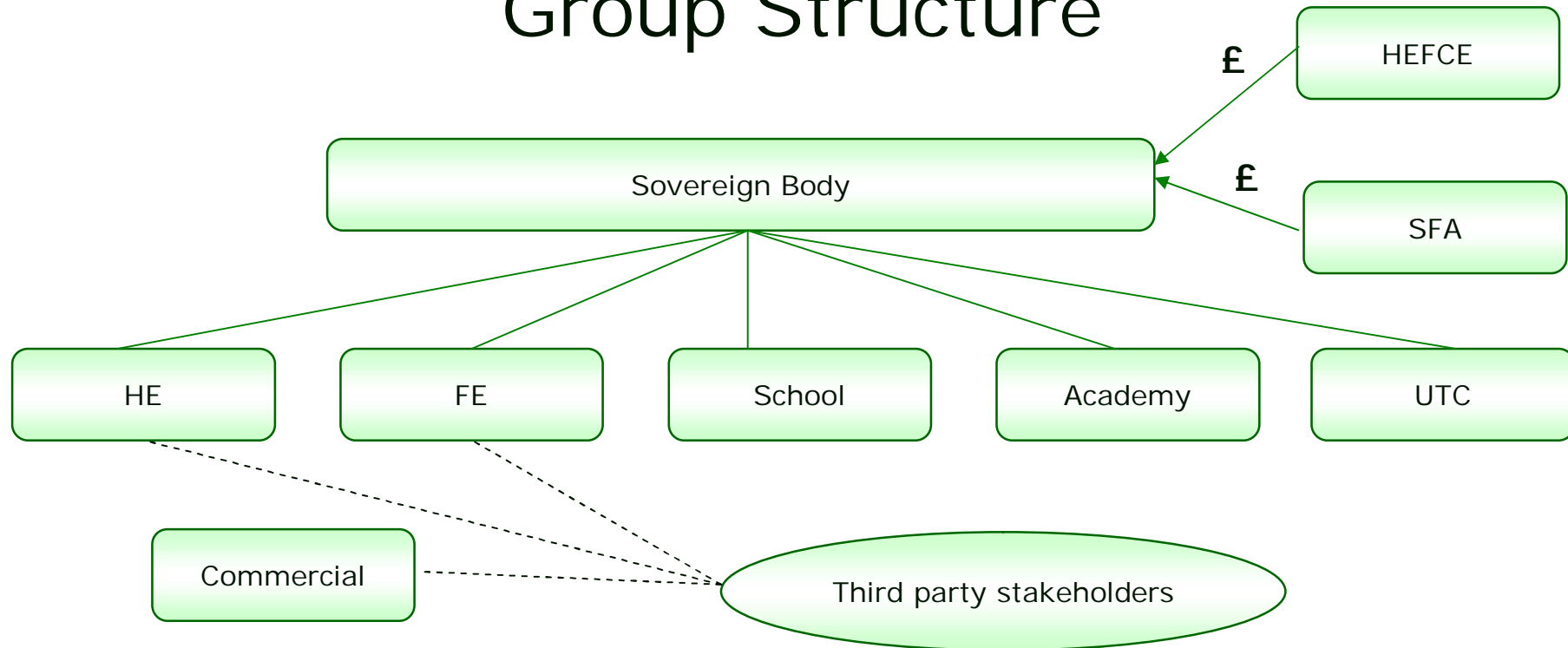
- Federal or confederal
- VAT (or other tax)
- Involvement of third parties

Shared Services



- Others eg NHS Trusts, Local Authorities?
- Outsourcing or Offshoring?

Group Structure



- Different Brands
- Engage staff/students on different terms

Drivers for Change

- Funding model
- Private Sector
- Governance

Questions





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